

ANNUAL REPORT 2015 THE POWER OF DONORS: EDITH BOULWARE

Hundreds of donors bless the San Angelo Area Foundation. In this report, the Foundation recognizes one who made significant contributions to the foundation and to philanthropy in San Angelo and the surrounding area.

Mrs. Edith Boulware was a daughter of a pioneer West Texas rancher who owned and operated the Head of the River Ranch in Christoval and the granddaughter of an English earl. She received her education at schools in



Switzerland, England, and Paris before returning to the U.S. to attend The Chapin School in New York City, where she graduated in 1940. Edith's first husband died in Normandy during World War II before her son Ryland was born. During her early years in New York, Edith spent every summer at the Head of the River Ranch in Christoval and later moved back with her son and second husband, Mr. Ford Boulware, to operate the ranch.

Mrs. Boulware supported many great causes and was ahead of her time in her active interest and participation in the conservation and protection of species and natural habitat. An advocate for wise management of natural resources, she viewed the ranch as a natural biological laboratory. The Boulwares and their son made their ranch available to the Department of Biology at Angelo State University and support this cause along with other passions including Chapin School, NY, the Department of Music at Angelo State University, and Emmanuel Episcopal Church. The beauty of Edith's generosity will continue in perpetuity and future generations will forever benefit from her legacy through her creation of endowed gifts to the Foundation.

Please contact your advisor or the Foundation office to learn more about the many options available with the San Angelo Area Foundation.



The San Angelo Area Foundation engages donors by offering several fund options to fit their needs. As your philanthropic partner, we provide the stewardship, flexibility, and guidance to help support causes you care about. Whether you choose to utilize current assets or a planned gift to create a discretionary fund, donor advised, field of interest, or scholarship, the San Angelo Area Foundation is committed to helping you create your own legacy, easily and efficiently.







Young Life can connect with more than 330 kids building solid, healthy relationships with at-risk kids with a focus on being fully committed leaders who can serve as a source of constancy for teens. Out of these relationships, Young Life can help teens make positive choices regarding the unique challenges they face.

Camp Good Sam Sonora addresses summer learning loss as it affects economically disadvantaged rising 1st-8th grade students in Sonora in a six-week summer camp program.

Camp Good Sam enhances the health and education of low-income youth while keeping kids learning in a rich, literature-based environment.



Renovations at Rust Street allow them to serve more clients daily providing volunteers and staff a safe, confidential area to interview, assess, and meet the needs of those seeking assistance. Rust Street assisted more than 22,000 clients, and the expansion of the facility is essential to services provided.

Community Development 8%

Animal/ Environmental 2%

EnPleinAir

TEXAS

SAN ANGELO MUSEUM OF FINE ARTS

new images of our region. Designed

The San Angelo Museum of Fine
Arts En Plein Air Exhibition created
an annual visual art event attracting
leading artists that created fresh and

Religion 13%

In 2015, the Foundation awarded \$5,924,167 in grants to 358 grantees. These grants included donor advised grants, scholarships, designated and field of interest grants.

\$317,500 was awarded to 12 organizations through the competitive grant-making program of the Foundation.

Disaster 1%

Grape Creek Fire Department acquired a new EMS rescue vehicle now operating in the community as a rescue response unit, making Grape Creek a safer place to drive through and live in. GCFD raised additional support from the community to equip the new vehicle with all of the essential lifesaving rescue tools.

to be enjoyable and educational for members of our community, En Plein

Air increases the positive visibility and perception of the beauty and uniqueness of our community, region, and heritage.

WHAT A SAAF GRANT CAN DO

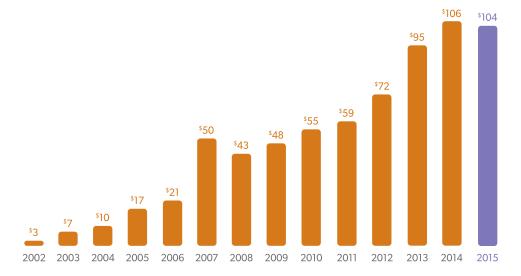


# **OUR LONG TERM INVESTMENT PHILOSOPHY**

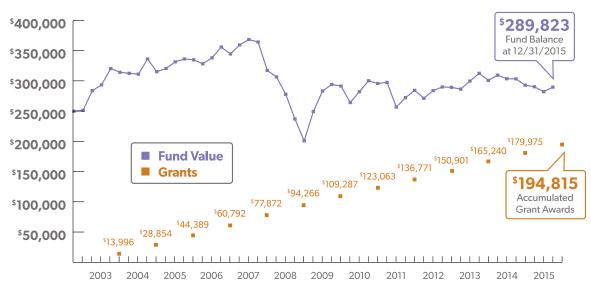
The San Angelo Area Foundation exists to provide perpetual income for endowments that benefit charities and philanthropic desires in the Concho Valley. Active investment management of funds is the best practice to accomplish this mission.

Our investment strategy permits us to distribute 5% annually in grants. This allows funds to increase in value during positive times and protects the value of the investment against inflation and market challenges.

The Foundation's board of directors and its investment committee work closely with our investment consultants to ensure we are positioned to achieve the goals of making distributions, while growing the principal and ensuring the perpetual nature of our funds.



### **Asset Growth in millions**



#### \$250,000 Endowment Fund Since Inception: Awarding 5% in Grants Annually

The graph above illustrates the benefit of creating an endowment at the San Angelo Area Foundation. In this example, the fund value starts with \$250,000 using the Foundation's investment portfolio and cumulative grant awards of 5% each year since 2003.

## FINANCIAL HIGHLIGHTS - AS OF DECEMBER 31, 2015

ASSETS Cash and cash equivalents Contributions receivable Investments at market Fixed assets at cost, net of accumulated depreciation Oil & Gas interests Other assets	2015 527,774 0 100,677,066 3,036,417 82,856 30,789	2014 2,176,592 0 101,401,787 3,100,855 89,972 30,789
Total Assets	104,354,902	106,799,995
LIABILITIES Accounts & Grants Payable Present value of split interest trusts Deferred compensation Funds held as agency endowments	3,955 1,499,001 39,545 26,037,185	2,481 1,382,757 20,760 26,932,930
Total Liabilities  NET ASSETS  Unrestricted  Tampo profile roots in the delication of the control of the contro	27,579,686 1,374,272	28,338,928 1,470,554
Temporarily restricted	75,400,944	76,990,513
Total Net Assets	76,775,216	78,461,067
Total Liabilities & Net Assets	104,354,902	106,799,995

### **SUMMARIZED STATEMENT OF ACTIVITIES (NET OF AGENCY FUNDS)**

### **REVENUES, GAINS AND OTHER SUPPORT**

Contributions Investment Income Net realized/unrealized gains on investments	7,029,752 2,820,719 (4,901,835)	9,708,498 2,024,045 835,575
Total Revenue, Gains and Other Support	4,948,636	12,568,118
GRANTS AND EXPENSES Grants, distributions and fund expenses Investment expenses Management and general expenses Fundraising expenses	5,662,877 144,387 710,522 71,971	11,296,644 488,979 630,902 75,727
Total Grants and Expenses	6,589,757	12,492,252
Change in value of split interest agreements	(44,730)	(39,315)
CHANGE IN NET ASSETS NET ASSETS AT BEGINNING OF YEAR	(1,685,851) 78,461,067	36,551 78,424,516
NET ASSETS, END OF YEAR	76,775,216	78,461,067

The financial information on this page has been summarized by management from the audited financial statements of the San Angelo Area Foundation. SAAF financial statements are audited annually by Condley and Company, LLP, of Abilene, Texas an independent public accounting firm. Copies of the audit are available upon request from the Foundation office.



**San Angelo Gives** is a day of giving to celebrate the nonprofits in our community, an opportunity to raise thousands of dollars, and a way to recognize the impact we can make in our community when we join together.



Mark your calendar to help make San Angelo Gives a huge success in 2016. Join thousands in our community and give online to your favorite causes on May 3rd!

# Visit sanangelogives.org to learn more.

### **VISION**

San Angelo Area Foundation exists to make philanthropic giving in San Angelo and the surrounding area easier and more efficient.

# **MISSION**

The mission of the San Angelo Area Foundation is to build a legacy of philanthropy by attracting and prudently managing endowment funds that match donor interests with community needs.

#### **BOARD OF DIRECTORS**

Jeff McCormick, CPA, Chairman Susan Brooks, Vice-Chair Carmen Symes Dusek, Secretary/ Treasurer Allen Price, Past Chairman

Liz Bates Jay Boyd Jason Cox Brenda Gunter James Huffman, CPA Fred Hernandez Brady Johnson Jim Raymond Jane Richardson Patrick Shannon Camille Yale

### **STAFF**

Matt Lewis, President & CEO
Patti May, CPA, VP of Finance
Rebecca Reyes Stokes,
Scholarship & Grants Director
Janet Karcher, VP of Development &
Marketing

Amanda Razani, Program Coordinator Katie Reed, Administrative Assistant